

June 26, 2019

WHEREAS, on April 8, 2015, City Council authorized a three-year master agreement for the purchase of traffic signal heads, pedestrian signal heads, related hardware and supplies with Dynamic Vision Co., Inc. in the amount of \$1,363,560.00, General Traffic Equipment Corp. in the amount of \$655,642.50, Consolidated Traffic Controllers, Inc. in the amount of \$385,074.30, and Iteris, Inc. in the amount of \$213,120.00, in a total amount of \$2,617,396.80, by Resolution No. 15-0652.

Now, Therefore,

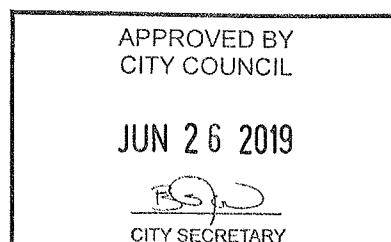
BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DALLAS:

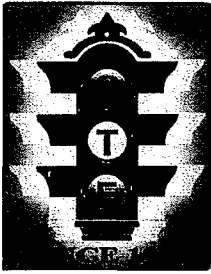
SECTION 1. That a master agreement for the purchase of traffic signal parts and equipment for the Department of Transportation is authorized with Mobotrex, Inc. (VS0000085010) in an estimated amount of \$1,471,560.00, Paradigm Traffic Systems, Inc. (344177) in an estimated amount of \$893,640.00, Consolidated Traffic Controls, Inc. (050249) in an estimated amount of \$569,967.00, Traffic Parts, Inc. (254147) in an estimated amount of \$202,731.25, and Dynamic Vision Co., Inc. (520729) in an estimated amount of \$182,780.00, approved as to form by the City Attorney, for a term of five years, in a total estimated amount of \$3,320,678.25. The amount payable pursuant to this master agreement may exceed the estimated amount, but may not exceed the amount of budgetary appropriations for this master agreement during its term.

SECTION 2. That the Purchasing Agent is authorized, upon appropriate request and documented need by a user department, to issue a purchase order for traffic signal parts and equipment for the Department of Transportation. If a written contract is required or requested for any or all purchases of traffic signal parts and equipment for the Department of Transportation under the master agreement instead of individual purchase orders, the City Manager is hereby authorized to execute a contract, approved as to form by the City Attorney.

SECTION 3. That the Chief Financial Officer is hereby authorized to disburse funds in an estimated amount of at least \$3,320,678.25, but not more than the amount of budgetary appropriations for this master agreement during its term to MoboTrex, Inc., Paradigm Traffic Systems, Inc., Consolidated Traffic Controls, Inc., Traffic Parts, Inc., and Dynamic Vision Co., Inc. from Master Agreement Contract No. POM-2019-00009155.

SECTION 4. That this resolution shall take effect immediately from and after its passage in accordance with the provisions of the Charter of the City of Dallas, and it is accordingly so resolved.





**GENERAL
TRAFFIC
EQUIPMENT
CORP.**

259 Broadway • Newburgh, NY 12550 (845) 569 - 9000

February 8th, 2019

Ms. Stephanie Mullen / Senior Buyer
City of Dallas
Procurement Division
Re: Bid Protest
Project : Bid # BA1902 Traffic Signal Maintenance
Stephanie Mullen / Senior Buyer

Dear Stephanie,

In regard to the above listed bid # BA1902 for Traffic Signal Maintenance that was due and opened on 1/31/19, General Traffic Equipment Corp is protesting this bid .

The reason for this is due to inconsistencies with submission of bids on the City of Dallas website. The options that were offered were to either respond online or print for mail submittal .

We chose to respond online and when you clicked on the response it allowed you to continue to process the requested attachments but it would not upload the items . As a result , procurement support was contacted and we were then informed that the bid had to be submitted by paper only.

We therefore feel, in the best interests of the City and all bidders, that the bid results be discarded and the bid be re-tendered to all interested parties.

Sincerely yours,

Raymond G. Staffon

President



CITY OF DALLAS

Office of Procurement Services1500 Marilla Street, Room 3FS
Dallas, Texas 75201-6390

May 21, 2019

Mr. Raymond G. Staffon, President
General Traffic Equipment Corp.
259 Broadway
Newburgh, NY 12550
(845) 569-9000

RE: Protest of RFB BA1902 – Traffic Signal Maintenance

Dear Mr. Staffon:

The Office of Procurement Services (OPS) of the City of Dallas is in receipt of your letter dated February 8, 2019, where you formally protested the award of BA1902 for Traffic Signal Maintenance. Your protest letter alleges, in summary, that there were inconsistencies with submission of bids on the City of Dallas website, which options at that time were to either respond online or print for mail submittal.

You have requested that the bid results for BA1902 be discarded and the bid be re-tendered. The City has carefully reviewed your allegations and the bid process. In response, the City's position is that the acceptable submission methods were clearly stated in the solicitation documents as described below:

1. The Bidders Instructions state on Page 2, Item Number 1, "The solicitation response must be submitted in person or by mail to the address listed above no later than the due date and time indicated in the solicitation; late submissions will not be accepted." See attached.
2. The Specifications state on Page 1, Section labeled BID SUBMISSIONS "Bids shall be sealed and delivered in person or by mail to Dallas City Hall, (1500 Marilla St. #3FN, Dallas, TX 75201) by 2:00 p.m. on the bid due date." See attached.

After careful review of the concerns submitted in your protest, we find no reason for the City to reconsider the award. Your protest letter and the City's response will be made available to the City Council during award consideration on June 26, 2019. This response does not prevent you from addressing your concern to the City Council at the time the item is considered for award or from submitting bids on any future solicitations.

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I would also like to make you aware that effective March 1, 2019, we launched a new solicitation portal which does allow vendors to submit their proposals electronically. If you have not yet registered, I encourage you to do so at <https://dallascityhall.bonfirehub.com/login>, for future solicitations of those commodities you select during your registration process. We look forward to your continued participation in the City of Dallas's procurement process.

Respectfully,



Chhunny Chhean, Interim Director
Office of Procurement Services

C: Barbara McAninch, City Attorney's Office
Juanita Ortiz, Assistant Director, Office of Procurement Services
Michael T. Rogers, Director, Transportation