

**WHEREAS**, the City recognizes the importance of its role in local economic development; and,

**WHEREAS**, on November 10, 1993, the City Council authorized contracts with the Jefferson Area Association, MBA Consultants, Inc. and the Greater Dallas Hispanic Chamber of Commerce to manage three (3) of the five (5) Business Assistant Centers (BACs) for a 24-month term by Resolution No. 93-4205; and,

**WHEREAS**, on December 8, 1993, the City Council authorized contracts with the Inncity Community Development Corporation and West Dallas Neighborhood Development Corporation to manage the other two (2) BACs for a 24-month term by Resolution No. 93-4568; and,

**WHEREAS**, on December 13, 1995, the City Council authorized Supplemental Agreement No. 1 to renew the contracts with the five (5) BACs for twelve (12) additional months by Resolution No. 95-4184; and,

**WHEREAS**, on February 26, 1997, the City Council authorized Supplemental Agreement No. 2 exercising the second and final renewal option for each of the five (5) BACs thereby extending the contracts for twelve (12) additional months by Resolution No. 97-0693; and,

**WHEREAS**, on December 18 and 21, 1997, the City identified, through the Request for Competitive Sealed Proposal (RFCSP) process, operators for the five (5) BACs within the City of Dallas state-designated Enterprise Zones and the federally-designated Enterprise Community to continue the technical assistance services to small businesses for a period of twelve (12) months at a funding level not to exceed \$50,000 per BAC, reserving the option of renewing the contracts for two additional one (1) year periods, subject to funding availability. This RFCSP was issued according to state and local laws and regulations which conform to applicable federal law; and,

**WHEREAS**, on May 13, 1998, the City Council awarded five (5) one-year Business Assistance Center contracts with the option to renew each contract for two additional twelve (12) month periods by Resolution No. 98-1417; and,

**WHEREAS**, on April 7 and 14, 1999, the City selected the Greater Dallas Hispanic Chamber of Commerce, through the RFCSP process, as the BAC operator for BAC # 4, (Jefferson Corridor Area) within the City of Dallas' state-designated Enterprise Zones/Enterprise Community; and,

**WHEREAS**, on June 9, 1999, the City Council authorized Supplemental Agreement No. 1 exercising the first of two (2), one-year (1) renewal terms with each of the four (4) BAC contractors thereby extending and funding each of the contracts for an additional twelve (12) month period, and amending the BAC contract with the Greater Dallas Hispanic Chamber of Commerce to include both BAC Service Areas # 1 and # 4 by Resolution No. 99-1867; and,

**WHEREAS**, on June 28, 2000, the City Council authorized Supplemental Agreement No. 2 extending the terms and funding of the five (5) BAC contracts for a second and final renewal option for an additional twelve (12) month period by Resolution No. 00-2070; and,

**WHEREAS**, on May 3 and 10, 2001, the City of Dallas identify to request of competitive sealed proposal (RFCSP process), operators four (4) BACs within the City of Dallas state-designated Enterprise Zones and federally-designated Enterprise Community to continue the technical assistance services to small businesses for a period of twelve (12) months. This RFCSP was issued in according to state and local laws and regulations which conform to applicable federal law; and,

**WHEREAS**, on June 27, 2001, the City Council authorized the award and funding for the four (4) BAC contracts for a twelve (12) month period reserving the option of renewing the contracts for two (2) additional twelve (12) month terms, subject to funding availability by Resolution No. 01-2093; and,

**WHEREAS**, on June 26, 2002, the City Council authorized Supplemental Agreement No. 1 exercising the first of two (2), one-year (1) renewal options with each of the three (3) Business Assistance Center Contractors, for an additional twelve months by Resolution No. 02-1947; and,

**WHEREAS**, on September 24, 2003, the City Council authorized Supplemental Agreement No. 2 extending the terms and funding of the three (3) BAC contracts for a third and final renewal option for an additional twelve (12) month period and contracts with BAC #2 and #6 by Resolution No. 03-2603; and,

**WHEREAS**, on August 11, 2004, the City Council authorized the award and funding for four existing BACs in addition to establishing a seventh BAC by Resolution No. 04-2308; and,

**WHEREAS**, on September 28, 2005, the City Council authorized the award and funding for the seven existing BACs for a twelve-month period by Resolution No. 05-2787; and,

**WHEREAS**, on August 9, 2006, the City Council authorized the award and funding for the seven existing BACs for a twelve-month period by Resolution No. 06-2018; and,

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**WHEREAS**, on August 22, 2007, the City Council authorized the award and funding for the six existing BACs for a twelve-month period by Resolution No. 07-2358; and,

**WHEREAS**, on June 25, 2008, the City Council authorized the adoption of the FY2008-09 Consolidated Plan Budget which included funding for the Business Assistance Center Program by Resolution No. 08-1807; and,

**WHEREAS**, on October 2, 2008, the Economic Development Committee was briefed on the BAC program and the FY2008-09 contracts; and,

**WHEREAS**, on November 3, 2008, the Economic Development Committee was briefed and updated on the City-BAC-HUD meetings and the recommendation for FY2008-09 contract award; and,

**WHEREAS**, the Business Assistance Center program has responded to the needs of the business community and has effectively bridged the gap for services and programs designed to foster new businesses and build the capacity of small and minority/women businesses, and the City wishes to continue the BAC Program;

**NOW, THEREFORE,**

**BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DALLAS:**

**Section 1.** That the City Manager, upon approval as to form by the City Attorney is hereby authorized to execute a twelve-month service contract, with two additional twelve-month renewal options, each subject to funding availability with the six Business Assistance Center contractors listed herein for each contract as follows: **(1)** Greater Dallas Hispanic Chamber of Commerce (255288) located at 4622 Maple Avenue in an amount not to exceed \$80,000.00; **(2)** Inncity Community Development Corporation (266539) located at 4907 Spring Avenue in an amount not to exceed \$80,000.00; **(3)** Greater Dallas Hispanic Chamber of Commerce (255288) located at 2060 Singleton Boulevard in an amount not to exceed \$80,000.00; **(4)** Greater Dallas Hispanic Chamber of Commerce (255288) located at 351 West Jefferson Boulevard in an amount not to exceed \$80,000.00; **(5)** MBA Consultants (239698) located at 1201 West Camp Wisdom Road in an amount not to exceed \$80,000.00; and **(6)** BAC Greater Dallas Asian American Chamber of Commerce/Multi-Ethnic Education and Economic Development Center (511235) located at 1327 North Peak Street in an amount not to exceed \$80,000.00; to assist potential and existing Microenterprise businesses to establish, manage and operate businesses within the City.

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**Section 2.** That the City Controller is hereby authorized to encumber and disburse funds from: Community Development Grant Funds in an amount not to exceed \$480,000.00 in accordance with the BAC contract provisions, as follows:

<u>BAC</u>	<u>FUND</u>	<u>DEPT</u>	<u>UNIT</u>	<u>OBJ</u>	<u>CT</u>	<u>AMOUNT</u>	
1	CD08	ECO	270A	3070	ECO271AB002	\$80,000.00	
2	CD08	ECO	271A	3070	ECO272AB003	\$80,000.00	
3	CD08	ECO	272A	3070	ECO273AB004	\$80,000.00	
4	CD08	ECO	273A	3070	ECO274AB005	\$80,000.00	
5	CD08	ECO	274A	3070	ECO275AB006	\$80,000.00	
6	CD08	ECO	275A	3070	ECO276AB007	\$80,000.00	

**Section 3.** That this resolution shall take effect immediately from and after its passage in accordance with the provisions of the Charter of the City of Dallas and it is accordingly so resolved.

**DISTRIBUTION:**

Business Development and Procurement Services, 3FN  
 Office of Economic Development - Tenna Kirk, 5CS  
 City Attorney's Office - Michael Bostic  
 Office of Financial Services - Richard Ngugi, 4FN

APPROVED BY  
 CITY COUNCIL

NOV 10 2008

  
 City Secretary